



2012 Education Schedule

January		July	
3 rd -26 th	Broker Prelicensing	19	New Agency Update: Hospitality House With VAR's Blake Hegeman
Jan. 9- Feb. 10	Agent Prelicensing	August	
10	Ethics for ReLicensing Roadshow (Exit Real Estate)	2	Lawyers Series
11	New NVAR Contract Workshop (Long and Foster)	2	New Agency Update: FAAR
17	Broker Management Seminar	8	New Agency Update: Stafford
18	New NVAR Contract Workshop (Lake Anna)	9	Lawyers Series
24	Tuesday Night Course: Legal	14	CE/PL License Renewal Seminar
24	CE/PL License Renewal Seminar	14	Tech Tuesday: Google & Webpages
26	CE/PL License Renewal Seminar	16	CE/PL License Renewal Seminar
26	New NVAR Contract Workshop	17	NEW MEMBER ORIENTATION (Ethics Aug. 14)
31	Trending Topic- Septic & Wells	21	PL License Renewal Seminar
31	PL License Renewal Seminar	21	Tuesday Night Course: Ethics for ReLicensing
February		23	PL License Renewal Seminar
2	PL License Renewal Seminar	28	Trending Topics-REOs
2 nd -29 th	Broker Prelicensing	20	Lawyers Series
Feb. 6- Apr. 13	Street Smarts for New Agents	September	
8	New NVAR Contract Workshop (C21 Adventure)	6	Broker Management Seminar
9	VAR Ethics Roadshow	Sept. 10- Oct. 12	Agent Prelicensing
10	NEW MEMBER ORIENTATION (Ethics Jan. 24)	10 th -24 th	REALTOR® Safety Week
14	Tech Tuesday: Outlook	12	Broker Retreat (MBN)
21	Tuesday Night Course: Contracts	13	Ethics for ReLicensing
23	New NVAR Contract Workshop	19	Tradeshaw
28	Trending Topic-Condos	October	
March		2 nd -29 th	Broker Prelicensing
6	EAH or EHO	Oct. 2-Dec. 14	Street Smarts for New Agents
8	Broker Management Seminar	4	New Agency Update: FAAR
13 th -15 th	ABR +Elective	9	CE/PL License Renewal Seminar
14	REOs	10	New Agency Update: Caroline
14	New NVAR Contract Workshop (Aquia Realty)	11	CE/PL License Renewal Seminar
20	Tuesday Night Course: Property Management	12	NEW MEMBER ORIENTATION (Oct 9th)
22	New NVAR Contract Workshop	16	PL License Renewal Seminar
27	Ethics for ReLicensing	16	Tuesday Night Course: Technology Marketing
28	Trending Topic-eTransactions	18	PL License Renewal Seminar
April		30	Trending Topic: Green (or Appraisals)
Apr. 17-Jun. 22	Street Smarts for New Agents	November	
17	CE/PL License Renewal Seminar	Nov. 5- Dec. 7	Broker Prelicensing
17	Tuesday Night Course: Fair Housing	7	New Agency Update: Lake Anna
19	CE/PL License Renewal Seminar	7	Tuesday Night Course: Short Sales
20	NEW MEMBER ORIENTATION (Ethics April 17th)	8	Broker Management Seminar
24	PL License Renewal Seminar	13	Tech Tuesday: Video
24	Trending Topic- Serving People w/Disabilities	14 th -16 th	ABR Core +Elective
26	PL License Renewal Seminar	27	CE/PL License Renewal Seminar
May		29	CE/PL License Renewal Seminar
8	Tech Tuesday: Facebook	30	Trending Topic: New Agency (FAAR)
10	Broker Management Seminar	December	
15	Tuesday Night Course: Regular Agency	4	PL License Renewal Seminar
22	Ethics for ReLicensing	4	Ethics for ReLicensing
24	VHDA: Serving 1 st Time Buyers	6	PL License Renewal Seminar
24	The Key to HUD & FHA	10	NEW MEMBER ORIENTATION (Ethics Nov. 24)
29	Trending Topic-Mold	11	Property Management 101
June		11	Commercial 101
12	CE/PL License Renewal Seminar	11	Tuesday Night Course: Ethics for ReLicensing
14	CE/PL License Renewal Seminar	13	New Agency
15	NEW MEMBER ORIENTATION (Ethics June 12th)		
19	PL License Renewal Seminar		
21	PL License Renewal Seminar		