



Real Estate Law

The 1st Course in the Broker Pre-Licensing Program

The Real Estate Career Academy is excited to offer a Broker Pre-licensing Program for those interested in becoming a real estate broker. This program is designed to give potential brokers the skill sets they need to practice real estate brokerage beyond the classroom. The emphasis is on risk reduction, managing a real estate office, business marketing, business planning, and real estate law to help create a better, stronger real estate broker.

Program Outline & Policies

This is the first of 4 courses you'll need to take to obtain your broker license. Each of the 4 courses in the Broker Pre-Licensing Program is 4-weeks and 45 hours (3 semester credit hours). Classes are three days a week from 7 a.m. to 11 a.m.* Students must be on time to all classes and no more than 10 minutes can be missed out of any module.

From Jan 9th – Feb 3rd

Instructor

Zach Williams

Courses Needed for Licensing

Real Estate Brokerage
 Real Estate Law
 Real Estate Finance
 Real Estate Appraisals

Location

REALTOR® Building, 2nd Floor
 2050 Gordon W. Shelton Blvd
 Fredericksburg, Virginia 22401

DPOR Broker Prelicensing Education Requirements (180 Hours)

You must complete a Real Estate Brokerage course and:

A) the three Broker-Specific Courses of

- Real Estate Appraisal
- Real Estate Finance
- Real Estate Law

or

B) two of the Broker Specific Courses and one of the following Broker-Related Courses:

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|------------------------------------|-----------------------------|
| • Real Estate Abstracting | CCIM (all parts) |
| • Real Estate Contract Law | CRB (all parts) |
| • Real Estate Economics | GRI (all parts) |
| • Real Estate Feasibility Analysis | SIR/SIOR (all parts) |
| • Real Estate Investments | Business Law |
| • Real Estate Math | Commercial Mortgage Lending |
| • Real Estate Property Mgmt. | Land Planning and Use |
| • Real Estate Property Law | Urban Developments |

Course Cost:

	Member/Non Member	Member/Non Member	Member/Non Member
Early Bird:	\$275 \$299	Reg. Rate: \$330 \$358	Late Registration: \$340 \$368

Early Registration ends Dec. 26th — Late Fee Begins Jan. 5th

Registration is required. Fax completed registration form to (540) 736-0301.

Name: _____ **Company:** _____

Phone: _____ **Email:** _____ **Total: \$** _____

Credit Card: VISA MasterCard AM Express / CC #: _____

Exp. Date: _____ **3-digit CVC #:** _____ **Authorized Signature:** _____

NOTE: If you require ADA assistance for the classroom, please call FAAR at time of registration at (540) 373-7711. Opinions and information delivered in all FAAR courses should be confirmed as compliant with the Student's Company Policy before including in business practices. Refunds will only be given in the event RECA cancels the class or if the registrant withdraws from the class by contacting FAAR during business hours, at least one (1) business day prior to the class date.



“This event counts for **5 pts.** under *Education Activities* toward the **Professional Honor Role** recognition.”
 Broker Prelicensing– January 2012

Less colorful flyers are produced in an effort to be mindful of the environment and to reduce toner expenses.

