

**Fredericksburg Area Association of REALTORS®**  
**FAAR Professional Honor "Role"**  
**Application for Membership**

Please complete the following application and return to FAAR before January 27, 2012. Your total points, marked in the spaces in the right column, must total 90 points.

**PLEASE NOTE:**

- 1) To qualify, applicant must meet the minimum points in all categories.

All activities must occur between January 1, 2011 and December 31, 2011, (with the exception of designations held). Production achievement is awarded as a point per \$100,000 of production for the calendar year.

Residential Agent- \$2 million or 18 transaction sides- approved by BOD

**Property Manger- 100 units or sides**

**Property Leasing Agent- 25 sides**

**Commercial Agent- \$2 million or 5 or more sides leased or sold**

Note: the new categories and the lowered production requirement for residential is effect for 2011 awarding year.

- 2) Non-producing Brokers/Owners/Managers 30 points, Non-producing Assistant Brokers 20 points. Producing Brokers/Associate Brokers- 10 points.
- 3) Application deadline- January 27, 2012.
- 4) Send to FAAR, % Pat Breme, 2050 Gordon W. Shelton Blvd., Fredericksburg, VA 22401 or fax to 540-736-0301.

- 5) No Application fee. There is a \$25 fee if a recipient wishes to receive a trophy.**

**A. Association Activities – (15 pts minimum)**

- Local Board Activity for 2011
  - Working Group Member\* – 5 points per committee
  - Working Group Chair/Co- Chair\* – 15 points per committee
  - FAAR Director – 15 points
  - FAAR Executive Committee Member – 25 points
  - RPAC Contributor, \$99 or less– 5 points
  - RPAC \$100 or above Contributor – 10 points
  - Habitat for Humanity Contributor- 5 points
  - REALTOR® Foundation Contributor- separate from attending an activity raising funds for the Foundation- 5 points
  - Attending a Board of Director's meeting as a guest- 5 points each
- State Association Activity for 2011
  - Committee Member\* – 10 points per committee
  - Committee Chair\* – 20 points per committee

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- Board Member – 30 points
- FAAR Delegate – 20 points
- Attended State Convention – 20 points
- VAR Legislative/Education Conference – 10 points
- REALTOR® Day on the Hill – 10 points
- VAR Leadership Academy – 10 points
- RPAC or Foundation Trustee – 20 points

(\*"Committees" = Work Groups, Task Force & A/Gs)

- National Association Activity for 2011
- Convention Attended – 20 points
- Midyear Meetings – 10 points
- International Meeting – 10 points
- Total Point for Category A. (Need 15 points)**

### **B. FAAR Networking Events – (10 pts minimum)**

- Bingo Night- 5 points
- Awards Dinner- 5 points
- Tradeshow – 5 points
- Halloween Mixer – 5 points
- Installation of Leadership – 5 points
- FAAR Golf Tournament – 5 points
- Annual RPAC Cruise- 5 points
- Broker Networking Group- 5 pts.
- Other FAAR sponsored events, for example, Town Hall meetings, Muvico event, Salsa event, Kings Dominion Family Day, etc. 5 pts.

- Total Points for Category B. (Need 10 points)**

### **C. Educational Activities – (10 pts minimum)**

- NAR, VAR, FAAR or other Real Estate related conference courses - 5 points each
- Instructors (Only count courses taught in current year) - 5 points/ course
- Certified Ethics Instructor – 5 points
- Annual Training for Professional Standards Administrators/Instructors – 5 points

- Total Points for Category C. (Need 10 points)**

### **D. Societies, Institutes & Councils of NAR, VAR & FAAR – (15 pts minimum)**

- Societies, Institutes & Council Membership – 5 points each (i.e. CRS, RLI, WCR)
- ABR (Accredited Buyer Representative) – 10 points
- ABRM (Accredited Buyer Representative Manager) - 10 points
- ALC (Accredited Land Consultant) - 10 points
- ARM (Accredited Residential Manager) – 10 points
- At Home with Diversity Certification – 5 points
- CCIM (Certified Commercial Industrial Member) - 10 points
- CCREC (Consumer Certified Real Estate Consultant) – 10 points
- CIPS (Certified International Property Spec.) – 10 points
- CPM (Certified Property Manager) – 10 points
- CRB (Certified Residential Broker) – 10 points
- CRE (Counselor of Real Estate) – 10 points
- CRS (Certified Residential Specialist) – 10 points
- ePro Certification – 5 points
- GAA (General Accredited Appraiser) – 10 points
- GRI (Graduate, REALTOR® Institute) – 10 points
- LTG (Leadership Training Graduate) – 10 points
- PMN (Performance Management Network) – 10 points

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- RAA (Residential Accredited Appraiser) – 10 points
- SFR (Certified Short Sale Foreclosure Resource) – 10 points
- SRES (Senior Real Estate Specialist) – 10 points
- Previous VAR Honor Society – 5 points/year
- Other-
- Broker/Associate Broker License- 10 points
- Total Points for Category D. (Need 15 points)**

**E. Service/Civic Activity – (15 pts minimum)**

- Volunteer to charitable/civic activity (non-FAAR affiliated) – 5 points/ activity
- Director/Officer in Non-Real Estate related Association or Council – 10 points each
- Elected or Appointed Official – 15 points
- FAAR Blood Drive- 5 points per donation
- Homeless Shelter activity- 5 points per dinner
- Habitat for Humanity Build- 5 points per Build
- Homes for Heroes Build- 5 points per Build
- Total Points for Category E. (Need 15 points)**

**F. Production Points – (20 pts minimum)**

- Volume Points or Transaction Sides Points\*\*\* (Non-producing Broker exempted)
- Broker Points (as described in #2)
- Total Points for Category F. (Need 20 points)**

**\_\_\_\_\_ GRAND TOTAL Points earned from all categories**

*I hereby certify that the above information is true and correct to the best of my knowledge. I understand that in order to qualify for the Honor Role, I must be a Primary or Secondary REALTOR® member in good standing with FAAR during the qualifying year and during the year recognized. I confirm that no ethics violations have occurred in the last three years.*

*Further, I understand that all applications are subject to approval/auditing by the FAAR Awards Working Group.*

Applicant's Signature \_\_\_\_\_  
 Applicant Name \_\_\_\_\_  
 Broker Name \_\_\_\_\_  
 Broker Signature \_\_\_\_\_  
 Company \_\_\_\_\_  
 Phone # \_\_\_\_\_  
 Date \_\_\_\_\_

- Trophy, please. \$25 check to FAAR attached.
- Photo included
- Photo on file with The Free Lance Star

\* Team members may apply for the Professional Honor Role as long as they account only for their volume that they contributed to the group.

**Benefits of FAAR Professional Honor Society membership**

- 1- All recipients are featured in The FREE Lance Star and the Real Estate Showcase
- 2- All recipients receive a certificate or a trophy (\$25 fee). Recipients choice.
- 3- The names of all the recipients will be added to a plaque displayed in the FAAR office.
- 4- The names of all of the recipients are listed at the faarmembers.com website.
- 5- All recipients receive an electronic logo of the Professional Honor Role to use in marketing.