

**SUPRA / SENTRILOCK LOCKBOX SYSTEM COST COMPARISONS**

REVISED 5/21/10

Sentrilock system is a purchased system. SUPRA system is a leased system.

	Conversion to Sentrilock with a 1 for 1 lockbox exchange*	Conversion to Sentrilock with a 1 for 2 lockbox exchange*	No Box Conversion Upgrade to SUPRA Active Key
<b>Association Conversion Cost:</b>			ActiveKey is wireless and the next generation of the dKey. Key Boxes extended for life of lease.
Total cost	697,314 <del>820,953</del>	495,048	
Less down payment from FAAR reserves	100,000	100,000	
Total financed	597,314 <del>720,953</del>	395,048	
Monthly payment	14,615	8,009	6 year lease
	(5 years @7.99%)	(5 years @7.99%)	
<b>Per Agent Annual Cost:</b>			
Yearly financed amount	103.76 <del>134.91</del>	73.93	Lease cost to agents: 150.57
Yearly recurring administrative fees	105.00 <del>121.88</del>	121.88	Administration fee: 40.00
Total annual payment	<b>208.76 <del>256.79</del></b>	<b>195.81</b>	<b>190.57</b>
	Sentrilock key boxes - Estimated cost to agents \$100.00.		Current Annual Cost: 189.96

**Clarifications:**

\*The above estimates are based on current information and are subject to change. Examples were based on 1300 agents over 5 years at 7.99%.

Additional costs will include rental fees for a facility for the conversion.

<b>Non-member Key holder Cost for Sentrilock:</b>	GPAAR	NVAR	PWAR
Initial Cost (Includes card, card reader & software)	278.00	211.50	310.25
Lockbox	98.00	99.00	105.00
Annual Fee	160.00	126.00	173.25

<b>Non-member Key holder Cost for SUPRA:</b>	CAAR MLS**	RAR MLS**	DAAR	BRAR
Non-member Key Fee			25.00	n/a
One-time Application Fee for Firm	250.00	750.00	n/a	n/a
One-time Application Fee for Agent	n/a	150.00	n/a	n/a
Annual Fee for Broker or Agent	281.00	n/a	n/a	n/a
MLS Fee	31.00 per month	150.00 per quarter	n/a	n/a
Key Activation Fee	200.00	n/a	100.00	50.00
Key Fee	36.00 per quarter	170.61 per year	165.00 per year	188.00
Initial Cost Per Agent First Year	997.97	920.61	290.00	238.00

\*\*Broker must be a member in order for agent to join the Association.