

The Real Estate Career Academy

Aug-Dec 2011 Calendar

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| Thu Aug 4 | 10:00am – 12:00pm | Lawyers Series: VREB Random Inspections |
| Fri Aug 5 | 9:00am – 1:00pm | VHDA Train the Trainer Workshop - <i>FAAR Classroom</i> |
| Tue Aug 9 | 10:00am – 12:00pm | Lawyers Series-Dilemmas Facing Real Estate Licensees |
| Thu Aug 11 | 10:00am – 11:00am | Lawyer's Series- Death to Divorce & Its Impact on Real Estate |
| Fri Aug 12 | 9:00am – 3:00pm | New Member Ethics & Orientation |
| Tue Aug 16 | 8:00am – 11:00am 12:00pm – 3:00pm 3:00pm – 6:00pm | CE/PL Seminar- Ethics CE/PL Seminar- Fair Housing CE/PL Seminar- Agency |
| Wed Aug 17 | 9:30am – 12:30pm | Lawyers Series: Legal Implications of Short Sales & Foreclosures |
| Thu Aug 18 | 8:00am – 11:00pm 12:00pm – 3:00pm 3:00pm – 6:00pm | CE/PL Seminar- Contracts CE/PL Seminar- Short Sales CE/PL Seminar- Escrow |
| Mon Aug 22 | 6:00pm – 9:00pm | Monday Night Course- Contracts |
| Tue Aug 23 | 8:00am – 11:00am 12:00pm – 3:00pm | PL Seminar- Addendums PL Seminar- Personal Marketing |
| Wed Aug 24 | All Day | Legal Roadshow - <i>CB Carriage House</i> |
| Thu Aug 25 | 8:00am – 11:00am 12:00pm – 3:00pm | PL Seminar- Technology Marketing PL Seminar- Finance |
| Mon Aug 29 | 9:30am – 4:30pm | Getting Started w/MRIS & Matrix Hands-On - <i>FAAR Computer Lab</i> |
| Wed Sep 7 | 9:00am – 12:00pm 1:00pm – 4:00pm 4:00pm – 6:00pm | Broker Seminar- Short Sales Broker Seminar- Agency Broker Seminar- Technology |
| Thu Sep 8 | 9:30am – 12:30pm | Ethics |
| Wed Sep 14 | 9:30am – 12:30pm | RECA Train the Trainer |
| Fri Sep 16 | 2:30pm – 4:30pm | FAAR's: Agent to Agent |
| Wed Sep 21 | 8:00pm – 5:00pm | Education @ FAAR Tradeshow |
| Mon Sep 26 | 6:00pm – 9:00pm | Monday Night Course- Agency |
| Mon Sep 26 | 6:00pm – 10:00pm | Real Estate Brokerage (Prelicensing Program) |
| Tue Oct 4 | 8:00am – 11:00am 12:00pm – 3:00pm 3:00pm – 6:00pm | CE/PL Seminar- Ethics CE/PL Seminar- Fair Housing CE/PL Seminar Agency |
| Thu Oct 5-6 | 2 days | ABR Core |
| Tue Oct 11 | 8:00am – 11:00am 12:00pm – 3:00pm 3:00pm – 6:00pm | CE/PL Seminar- Contracts CE/PL Seminar- Short Sales CE/PL Seminar- Personal Marketing |
| Wed Oct 12 | 9:00pm – 5:00pm | SFR Elective |
| Thu Oct 13 | 8:00am – 5:00pm | GRI 411 |

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| Fri Oct 14 | 9:00am – 3:00pm | New Member Ethics & Orientation |
| Mon Oct 17 | All Week | REALTOR® Safety Week |
| Tue Oct 18 | 12:00pm – 2:00pm | Street Smarts for New Agents |
| Tue Oct 18 | All Day 8:00am – 11:00am 12:00pm – 3:00pm | Planning Your Safety: REALTOR® Safety Week PL Seminar- Addendums PL Seminar- Escrow |
| Wed Oct 19 | All day | Personal Safety: REALTOR® Safety Week |
| Thu Oct 20 | All day 8:00am – 11:00am 12:00pm – 3:00pm | Cyber Safety: REALTOR® Safety Week PL Seminar– Technology Marketing PL Seminar- Finance |
| Fri Oct 21 | All day | REALTOR® Safety Week |
| Mon Oct 24 | 6:00pm – 9:00pm | Monday Night Course- Fair Housing |
| Tue Oct 25 | 9:00am– 11:00am 12:00pm – 2:00pm | Understanding VHDA 2hrs FAAR Street Smarts for New Agents |
| Tue Nov 1 | 12:00pm – 2:00pm | FAAR Street Smarts for New Agents |
| Tue Nov 3 | 9:00am – 12:00am 1:00pm – 4:00pm 4:00pm – 6:00am | Broker Seminar- Agency Broker Seminar- Escrow Broker Seminar- Technology |
| Mon Nov 7 | 6:00pm – 9:00pm | Monday Night Course: Ethics |
| Tues Nov 8 | 12:00pm – 2:00pm | FAAR Street Smarts for New Agents |
| Wed Nov 9 | 9:00am – 5:00pm | Expanding Housing Opportunities |
| Thu Nov 10 | 9:00am – 5:00pm | At Home with Diversity |
| Tue Nov 15 | 10:00am – 11am 3:00pm – 6:00pm 12:00pm – 2:00pm | Trending Topic: HOA and CONDO Resale Tech Tuesday FAAR Street Smarts for New Agents |
| Tue Nov 15 | 12:00pm – 3:00pm | Introduction to Commercial Real Estate |
| Wed Nov 16 | 9:30am – 12:30pm 1:30pm – 5:30pm | Ethics The Key to HUD & the FHA Loan |
| Thu Nov 17 | 6:00pm – 10:00pm | Property Management 101 |
| Tue Nov 22 | 12:00pm – 2:00pm | FAAR Street Smarts for New Agents |
| Tue Nov 29 | 8:00am – 11:00am 12:00pm – 2:00pm 12:00pm – 3:00pm 3:00pm – 6:00pm | CE/PL Seminar- Ethics FAAR Street Smarts for New Agents CE/PL Seminar- Fair Housing CE/PL Seminar- Agency |
| Thu Dec 1 | 8:00am – 11:00am 12:00pm – 3:00pm 3:00pm – 6:00pm | CE/PL Seminar- Contracts CE/PL Seminar Short Sales CE/PL Seminar- Personal Marketing |
| Tue Dec 6 | 8:00am – 11:00am 12:00pm – 2:00pm 12:00pm – 3:00pm | PL Seminar- Addendums FAAR Street Smarts for New Agents PL Seminar- Escrow |
| Wed Dec 7 | 1:30pm – 3:30pm | Tax Strategies for REALTORS® |
| Thu Dec 8 | 8:00am – 11:00am 12:00pm – 7:00pm | PL Seminar- Technology Marketing PL Seminar- Finance |
| Tue Dec 13 | 9:30am – 12:30pm 1:30pm – 2:30pm 1:30pm – 4:30pm | Ethics Trending Topic: Taking the Fear Out of the REO Addendum FAAR Street Smarts for New Agents |
| Wed Dec 14 | 9:30am – 12:30pm | RECA Train the Trainer |