

Broker Management Seminar

January 16, 2019 | 9 AM - 5 PM

In addition to the required 16 hours of continuing education courses Brokers must complete 6 hours of broker management courses and 2 hours of broker management supervision. The Broker Seminar focuses on real estate management and safe company policies and procedure, while meeting the course requirements for license renewal in just 1 day!

9-11 AM **Broker Management Basics**

Instructor: Sarah Stelmok | *Credits: 2 hours Broker Management*
An overview of roles and responsibilities of broker management with an emphasis on risk management issues

11 AM-1 PM **Broker Case Studies**

Instructor: Sarah Stelmok | *Credits: 2 hours Broker Management*
Enjoy several interactive case studies of sticky scenarios to navigate successfully

1 - 3 PM **Broker Advertising Regulations**

Instructor: Mark Geslock | *Credits: 2 hours Broker Management*
Take an in depth look at advertising regulations that affect print, digital, email and texting communications.

3 - 5 PM **Broker Management Supervision**

Instructor: Mark Geslock | *Credits: 2 hours Broker Management Supervision*
cover an overview of the broker supervision requirements under the Code of Virginia and the Real Estate Board Regulations. This course satisfies the new 2019 regulation for 2 hours Broker Supervision credits.

Registration required—Check one or more classes above.

Class Fee**	Entire Seminar	Single Class
Members	\$99	\$25
Non-Members	\$120	\$35

***New for 2019 all same day registrations will be assessed a \$5 walk-in fee**

REGISTER ONLINE at faarmembers.com/calendar

OR BY FAX complete the registration information and fax to (540) 736-0301.



Name _____ Company _____
 Phone _____ Email _____
 Credit Card _____ CVC _____ Zip _____
 Total _____ Exp. Date _____ Signature _____

NOTE: If you require ADA assistance for the classroom, please call FAAR at time of registration at (540) 373-7711. Opinions and information delivered in all FAAR courses should be confirmed as compliant with the Student's Company Policy before including in business practices. Refunds will only be given in the event RECA cancels the class or if the registrant withdraws from the class by contacting FAAR during business hours, at least one (1) business day prior to the class date. By attending this event, you authorize FAAR to use any photos or videos taken during the event in future media promotions.

**BRAND NEW
EXCITING
RELEVANT
CLASSES!**

**Lunch
included!**



NON-BROKERS

**Receive 8 hours of
Real Estate
Related CE for
these classes!**

*Students missing more than 10 minutes of class, cannot be given credit.

FAAR Classroom
2050 Gordon W. Shelton Blvd.
F'burg, VA 22401

