

Early Bird saves \$25.00 on entire seminar!  
Ends 2/14/2019

# PL

## Why take PL at FAAR Academy?

- **Experienced** Instructors
- **Instant** Q&A
- **More engaging** than an online class
- **Convenient** location in Central Park

The 30 hour PLE (ST) seminar is designed to meet the needs of post licensing by meeting the new DPOR license renewal requirements.

*"I take continuing education and other classes at FAAR Academy because I know I'll be getting the most updated information." - Chip Taylor*

*"Getting information from engaging, knowledgeable instructors is preferable and more effective than a click-through module and the classes are held at our association's building in Central Park, making them central to every market we serve." - Laura Fangman*

### Day 1 / February 19, 2019

- 8:00–11:00  Ethics (3 Hrs Ethics)  
 12:00–3:00  Agency (3 Hrs Agency)  
 3:00–5:00  Fair Housing (2 Hrs Housing)

### Day 2 / February 21, 2019

- 8:00–3:00  Contract Writing (6 Hrs contracts)  
 3:00–5:00  Finance (2 Hrs Finance)

### Day 3 / February 26, 2019

- 9:00–3:00  Real Estate Law and Board Regulations  
 3:00–5:00  Advertising Regulations (2 Hrs Current Industry Issues and Trends)

### Day 4 / February 28, 2019

- 8:00–11:00  Escrow (3 Hrs Escrow)  
 12:00–3:00  Risk Management (3 Hrs Risk)

**Registration Required—register online at [www.faarmembers.com/calendar](http://www.faarmembers.com/calendar) or fax to 540-736-0301**  
**\*New in 2019: All same day registrations are subject to \$5 walk-in fee**

PL Cost	Entire Seminar	2 Hr Classes	3 Hr Classes	6 Hr Classes	8 Hr Classes
Members	\$255	\$25	\$35	\$70	\$99
Non-Members	\$305	\$35	\$45	\$80	\$120

Check one  Entire Seminar  Specific Classes-check off classes above

Name \_\_\_\_\_ Company \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_ Total (\$) \_\_\_\_\_

Credit Card # \_\_\_\_\_ CVC \_\_\_\_\_ EXP. Date \_\_\_\_\_

Zip \_\_\_\_\_ Authorized Signature \_\_\_\_\_



NOTE: If you require ADA assistance for the classroom, please call FAAR at time of registration at (540) 373-7711. Opinions and information delivered in all FAAR courses should be confirmed as compliant with the Student's Company Policy before including in business practices. Refunds will only be given in the event FAAR Academy cancels the class or if the registrant withdraws from the class by contacting FAAR during business hours, at least one (1) busi-ness day prior to the class date. By attending this event, you authorize FAAR to use any photos or videos taken during the event in future media promotions.

SECOND FLOOR CLASSROOM, 2050 GORDON SHELTON BLVD, FREDERICKSBURG, VA 22401

**+5PHR**  
Education

