Fredericksburg Area Association of REALTORS®

2018 Manager of the Year

Nomination Form

Name of Nominee: _____

Nominating a member?

In order for the Awards Committee to understand the significant achievements of the person you are nominating, please make every effort to fill out the application with as much information you can gather. All sections do not need to be completed. The information provided and letters of recommendations, testimonials, etc. are value added details and are taken into consideration in the judging.

Designations _____

Name of Firm: _____

Date of last ethics seminar _____ month, day, year

DEADLINE: February 14, 2019

Criteria

1. Commitment to personal and associate education
   a. Current professional designations

   _____

   _____

   b. Professional or Continuing Education courses taken within the last 24 months.

   _____

   _____

   _____

   c. Has the nominee attended a professional standards or agency seminar within the last 24 months?

   _____

   _____

   d. Internal or external education and training delivered to associates, including support of educational opportunities for Associates, whether monetary or in allowance of time.

   _____

   _____

   _____

2. REALTOR® achievements & contributions (local, state, and/or national).
   a. Committees chaired (local/state/national, indicate years)

_____

_____

_____

b. Committee membership (local/state/national, indicate years)

_____

_____

_____

c. The nominee has assisted the local association by

_____

_____

_____

d. The most significant contribution for which this person has been nominated is

_____

_____

_____

_____

3. Business and Civic Accomplishments

a. Positions held in current real estate office

_____

_____

_____

b. Public recognition of business conduct

_____

_____

_____

c. Exemplary services to clients/customers

_____

_____

_____

d. Business related awards received

_____

_____

e. Civic involvement (indicate information on nominee's "active" participation vs "non-active" membership: includes service clubs, charitable organizations, religious groups, etc. and awards or other recognition received from such groups)

_____

_____

_____

4. Management criteria (innovation, creativity, originality)

a. Describe unique or creative methods of associate recruitment

_____

_____

_____

_____

b. Describe unique creative methods of associate retention

_____

_____

_____

_____

c. Describe goal setting methods used by nominee as related to office and associate Profitability and productivity.

_____

_____

_____

_____

Individuals must have served his/her firm in a brokerage management capacity. This would include any licensed sales manager and owner- broker who is directly managing a real estate company, office or sales staff. Must be a member in good standing of the Fredericksburg Area Association of REALTORS®

Submit form to the Fredericksburg Area Association of REALTORS® by February 15, 2019.

Nominated by: _____ Date: _____

Principal Broker: _____ Date: _____

Company: _____

Phone #: _____