PHILLIP BLAKE'S

LIVING THE DREAM

SIMPLE STEPS TO AVOID PROBLEMS AT SETTLEMENT

JUNE 17 11AM-1PM | PROCEEDS BENEFIT RPAC

1 Hour CE Real Estate Related | Includes FREE lunch!

Have you ever left a settlement wondering where you went wrong? After a perfect offer, a trouble-free home inspection, and a satisfactory appraisal, you thought closing would be a formality. But the walk-through was a disaster and tensions flared at the settlement table, leaving everyone feeling unsatisfied. This class will offer a series of steps to take during each transaction to smooth the path for a stress-free settlement.

- **Set realistic expectations**
- **Avoid hidden landmines**
- **Achieve smooth settlement (almost) every time**
- **Updates to the Sales Contract**
- **Real life examples to learn from**

Class Fee ☐ **$15 for Members**

Advance Registration required

REGISTER ONLINE — at faarmembers.com/calendar, select class, login to register
OR BY FAX — complete the registration information below and fax to (540) 736-0301.

+5 PHR Event

Name_____Company_____

Phone_____Email_____

Credit Card_____Zip_____CVC_____

Total_____Exp. Date_____Signature_____

Virginia REALTORS® RPAC

FAAR Classroom, 2nd Floor, 2050 Gordon W. Shelton Blvd., Fredericksburg, VA 22401