

MYTHBUSTERS: BUSTING MYTHS IN REAL ESTATE

with instructor Barry Clark | July 10 | 9-11 AM | FAAR Academy Classroom

Real estate is complex. There are a host of issues that come up during any transaction including contract issues, lending issues and legal issues. Consumers have access to far more information than in the past. That access to information has both benefits and detriments.

Many times, consumers have pre-conceived notions on how certain aspects of a real estate transaction are going to happen. Often these notions are wrong and can lead to problems for the consumer and the people working on the transaction.

This class is designed to address some of these misconceptions and assist the agent in addressing those issues with the consumer before they become a problem. The idea behind the class is to create an environment of better educated consumers and real estate agents.

includes

*2 hours CE Real Estate Related or
2 hours PL Current Industry Issues*



sponsored by



Advance registration required* **Members** \$25 **Non-Members** \$35

***new for 2019: all same-day class registrations subject to \$5 walk-in fee**

REGISTER ONLINE — faarmembers.com/calendar & log in to our system

OR BY FAX — complete the registration information below and fax to (540) 736-0301.



Name _____ Company _____

Phone _____ Email _____

Credit Card _____ Zip _____ CVC _____

Total _____ Exp. Date _____ Signature _____

NOTE: If you require ADA assistance for the classroom, please call FAAR at time of registration at (540) 373-7711. Opinions and information delivered in all FAAR courses should be confirmed as compliant with the Student's Company Policy before including in business practices. Refunds will only be given in the event FAAR Academy cancels the class or if the registrant withdraws from the class by contacting FAAR during business hours, at least one (1) business day prior to the class date.

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