

# Real Estate Investing:

Build Wealth Representing Investors  
and Becoming One Yourself

with  
Instructor  
Sarah Stelmok



CE 8 hrs Real Estate Related  
PLE 2 hrs Current Industry Trends

**September 26, 2019**  
**9:00 AM-5:00 PM**  
**@ FAAR**

This course covers the fundamentals of real estate investment that practitioners need to know to expand their business services. The one-day course looks at how practitioners can adapt core real estate skills and learn new skills to serve clients who want to invest in single family homes, condos, townhomes, and small multifamily properties.

In this class, you'll learn...

- how to work with investors as they goal set, plan, evaluate, and acquire properties as well as manage them
- how to “walk the talk” and become a real estate investor yourself.

LUNCH INCLUDED!



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**Affordable**  
Home Loans

\*\*\*Students missing more than 10 minutes of class, cannot be given CE or PL credit.\*\*\*

**Registration required.\***    **Early bird till 9/14**  **\$99 Members**     **\$119 Non-members**  
**Class Fee—Check One**    **On 9/14 and after**  **\$129 Members**     **\$149 Non-members**

**\*New for 2019: All same-day class registrations subject to \$5 walk-in fee**

REGISTER ONLINE at [faarmembers.com/calendar](http://faarmembers.com/calendar) and login to our registration system  
OR BY FAX — complete the registration information below and fax to (540) 736-0301.

**+5PHR**  
Education

Name \_\_\_\_\_ Company \_\_\_\_\_  
Phone \_\_\_\_\_ Email \_\_\_\_\_  
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NOTE: If you require ADA assistance for the classroom, please call FAAR at time of registration at (540) 373-7711. Opinions and information delivered in all FAAR courses should be confirmed as compliant with the Student's Company Policy before including in business practices. Refunds will only be given in the event FAAR Academy cancels the class or if the registrant withdraws from the class by contacting FAAR during business hours, at least one (1) business day prior to the class date. By attending this event, you authorize FAAR to use any photos or videos taken during the event in future media promotions.

FAAR Classroom, 2nd Floor, 2050 Gordon W. Shelton Blvd., Fredericksburg, VA 22401

