

# Basic Financing, Grants, & Down Payment & Settlement Expense Loan Programs (DSELPs)

## Latte and Learn

with instructor **Tim Murphy**

**FINANCING IS THE KEY TO GETTING YOUR CLIENT TO THE TABLE!**

Includes 3 hours of CE RE Related or 2 hours PL Finance

**Don't let your lack of financing knowledge hold you back!**  
This class is designed to give you a thorough understanding of financing options including how to: source grants & down payment assistance, maximize buying power, work with credit challenges and establish income stability.

*Find the right program for your client!*

**September 20, 2019**

9 AM - 12 PM at FAAR

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Russell Wimbrough  
757-714-7207  
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**Advance Registration required\***

**New for 2019: All same-day registrations subject to \$5 walk-in fee.**

**Class Fee**  \$25 for Members  
 \$35 Non-members

REGISTER ONLINE — at [faarmembers.com/calendar](http://faarmembers.com/calendar), select class, login to register  
OR BY FAX — complete the registration information below and fax to (540) 736-0301.

**+5PHR**  
Education

Name \_\_\_\_\_ Company \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

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Total \_\_\_\_\_ Exp. Date \_\_\_\_\_ Signature \_\_\_\_\_

NOTE: If you require ADA assistance for the classroom, please call FAAR at time of registration at (540) 373-7711. Opinions and information delivered in all FAAR courses should be confirmed as compliant with the Student's Company Policy before including in business practices. Refunds will only be given in the event FAAR Academy cancels the class or if the registrant withdraws from the class by contacting FAAR during business hours, at least one (1) business day prior to the class date. By attending this event, you authorize FAAR to use any photos or videos taken during the event in future media promotions.



FAAR Classroom, 2nd Floor, 2050 Gordon W. Shelton Blvd., Fredericksburg, VA 22401

