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Stafford County Government
Chief Technology Officer Michael Cannon
VATI Grant Application
P.O. Box 339
Stafford, VA 22555

Mr. Cannon:

I am writing in response to the request of public comment on the topic of Stafford County and KGI's partnership in trying to secure a VATI grant to bring internet to unserved areas of Stafford County.

As 2019 President of the 1,500 member Fredericksburg Area Association of REALTORS® (FAAR) and an active agent throughout our region, I can personally attest to the critical importance that broadband holds in our society today. When prospective buyers enter a home, they expect high speed internet just like they expect lights and water. Broadband is an essential utility in the eyes of the public and the lack of access to high speed internet can significantly impact the desirability of a property.

REALTOR® members of FAAR report that many buyers will simple move on from a property without broadband access. Many properties without high speed Internet will command a lower price than similar properties in the same area. Any efforts to expand access to high speed internet in Stafford County are strongly supported by FAAR.

In closing, I applaud and fully support the efforts of Stafford County and KGI to bring high speed internet to the County. Thank you for your consideration,

Sincerely,

Drew Fristoe
2019 President