



2019 Bright Training

in the FAAR classroom

8/21/2019: Intro to Bright | 10-11:30 am

Topics include how to effectively search sales, rentals, public records and more; understanding residential search display; review of new listing status; new map search tools; creating custom displays; creating reports. For new agents or as a refresher.

Register at <http://bit.ly/821bright>

10/23/2019: Working with Buyers & Sellers | 10-11:30 am

Topics include How to search for sales, public records, and more; customize displays; new listing statuses; Map Search; Auto Email; Concierge; prospecting and creating mailings; Profile Sheets; adding and editing listings.

Register at <http://bit.ly/1023bright>

11/21/2019: Managing Listings and Sellers | 10-11:30 am

So you got the listing, now what?

- Add & Edit Listing
- Status & DOM
- The MORE Button
- Copy a Listing
- My Hit Counters & Reverse Prospecting
- Market/Listing Performance Reports

Register at <http://bit.ly/1121bright>

12/18/2019: Intro to Bright | 10-11:30 am

Topics include how to effectively search sales, rentals, public records and more; understanding residential search display; review of new listing status; new map search tools; creating custom displays; creating reports. For new agents or as a refresher.

Register at <http://bit.ly/1218bright>