

October 2019
Orange County, VA

Sold Summary

| | Oct 2019 | Oct 2018 | % Change |
|----------------------------|--------------|-------------|----------|
| Sold Dollar Volume | \$14,184,422 | \$9,892,869 | 43.38% |
| Avg Sold Price | \$284,877 | \$241,289 | 18.06% |
| Median Sold Price | \$270,000 | \$239,900 | 12.55% |
| Units Sold | 50 | 41 | 21.95% |
| Avg Days on Market | 45 | 58 | -22.41% |
| Avg List Price for Solds | \$289,478 | \$248,374 | 16.55% |
| Avg SP to OLP Ratio | 95.8% | 94.1% | 1.77% |
| Ratio of Avg SP to Avg OLP | 96.4% | 94.0% | 2.52% |
| Attached Avg Sold Price | \$0 | \$193,750 | 0% |
| Detached Avg Sold Price | \$284,877 | \$245,144 | 16.21% |
| Attached Units Sold | 0 | 2 | 0% |
| Detached Units Sold | 50 | 38 | 31.58% |

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

| | Oct 2019 | Oct 2018 | % Change |
|---------------------|----------|----------|----------|
| Active Listings | 185 | 249 | -25.70% |
| New Listings | 73 | 75 | -2.67% |
| New Under Contracts | 0 | 18 | 0% |
| New Contingents | 0 | 29 | 0% |
| New Pending | 69 | 47 | 46.81% |
| All Pending | 82 | 79 | 3.80% |

Financing (Sold)

| | |
|--------------|----|
| Assumption | 0 |
| Cash | 11 |
| Conventional | 16 |
| FHA | 11 |
| Other | 0 |
| Owner | 0 |
| VA | 6 |

Days on Market (Sold)

| | |
|------------|----|
| 0 | 0 |
| 1 to 10 | 15 |
| 11 to 20 | 3 |
| 21 to 30 | 10 |
| 31 to 60 | 10 |
| 61 to 90 | 5 |
| 91 to 120 | 2 |
| 121 to 180 | 3 |
| 181 to 360 | 2 |
| 361 to 720 | 0 |
| 721+ | 0 |

Sold Detail

| Price Ranges | Residential | | | | | | Condo/Coop | Active Listings | | |
|----------------------------|--------------|-------------|-----------|-------------|--------------|-------------|------------|-----------------|-------------|------------|
| | 2 or Less BR | | 3 BR | | 4 or More BR | | All | Residential | | Condo/Coop |
| | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH | Attached | Detached | Attached/TH | Attached |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 2 | 0 | 2 |
| \$100K to \$149,999 | 1 | 0 | 3 | 0 | 0 | 0 | 0 | 7 | 1 | 0 |
| \$150K to \$199,999 | 0 | 0 | 5 | 0 | 0 | 0 | 0 | 16 | 1 | 0 |
| \$200K to \$299,999 | 0 | 0 | 18 | 0 | 8 | 0 | 0 | 58 | 0 | 0 |
| \$300K to \$399,999 | 0 | 0 | 3 | 0 | 7 | 0 | 0 | 54 | 0 | 0 |
| \$400K to \$499,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 16 | 0 | 0 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 6 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 12 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 7 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 1 | 0 | 29 | 0 | 20 | 0 | 0 | 181 | 2 | 2 |
| Avg Sold Price | \$133,900 | \$0 | \$235,193 | \$0 | \$368,656 | \$0 | \$0 | | | |
| Prev Year - Avg Sold Price | \$69,500 | \$0 | \$207,719 | \$193,750 | \$294,406 | \$0 | \$0 | | | |
| Avg Sold % Change | 92.66% | 0.00% | 13.23% | 0.00% | 25.22% | 0.00% | 0.00% | | | |
| Prev Year - # of Solds | 1 | 0 | 19 | 2 | 18 | 0 | 0 | | | |

Active Detail