

ACCREDITED BUYER'S REPRESENTATIVE DESIGNATION COURSE

A GAIN A UNIQUE UNDERSTANDING OF HOME BUYERS' NEEDS AND HOW TO BEST SERVE THEM

B RECEIVE SPECIALIZED INFORMATION TO STAY ON TOP OF HOME BUYING ISSUES AND TRENDS

R GAIN ACCESS TO EXCLUSIVE RESOURCES TO SHARE WITH YOUR CLIENTS AND GIVE YOU EVEN MORE OF A COMPETITIVE EDGE



**FREE
& INCLUDES
16 HOURS
CE**

Is your referral pool feeling more like a puddle?
An ABR® designation can help you weather any market.

September 25 & 26 | 9 AM - 5 PM | in the FAAR classroom

Instructor: Matthew Rathbun

Ready to represent buyer-clients in real estate transactions and provide the quality of service and degree of fidelity to buyers that sellers have customarily enjoyed? This course will offer ideas and methods for building a successful buyer representation business.

Credits: 2 hours PL Current Industry Issues & Trends or 16 hours CE including

3 hours Ethics
2 hours Fair Housing
1 hour Contracts

1 hour Agency
1 hour Legal Updates with Flood
8 hours Electives- RE Related

**WANT LOYALTY FROM BUYERS?
KEEP THEM FROM STRAYING WITH THE ABR DESIGNATION**

SPONSORED BY



**NATIONAL
ASSOCIATION of
REALTORS®**

**FREE FOR REALTORS®
TO ATTEND**

What's included?

- 16 hours of CE
- 1-year membership to Real Estate Buyer's Agent Council (REBAC)
- ABR Application fee

REGISTER ONLINE AT FAARMEMBERS.COM/CALENDAR

NOTE: If you require ADA assistance for the classroom, please call FAAR at time of registration at (540) 373-7711. Opinions and information delivered in all FAAR courses should be confirmed as compliant with the Student's Company Policy before including in business practices. Refunds will only be given in the event FAAR Academy cancels the class or if the registrant withdraws from the class by contacting FAAR during business hours, at least one (1) business day prior to the class date. By attending this event, you authorize FAAR to use any photos or videos taken during the event in future media promotions.

FAAR Address: 2050 Gordon W. Shelton Blvd. Fredericksburg, VA 22401 **+5PHR**
Education

