## April 2024

Stafford County, VA

## Sold Summary

|  | Apr 2024 | Apr 2023 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 107,027,073$ | $\$ 89,340,190$ | $19.80 \%$ |
| Avg Sold Price | $\$ 538,954$ | $\$ 515,386$ | $4.57 \%$ |
| Median Sold Price | $\$ 517,000$ | $\$ 489,950$ | $5.52 \%$ |
| Units Sold | 200 | 174 | $14.94 \%$ |
| Avg Days on Market | 21 | 19 | $10.53 \%$ |
| Avg List Price for Solds | $\$ 535,135$ | $\$ 513,449$ | $4.22 \%$ |
| Avg SP to OLP Ratio | $100.8 \%$ | $99.9 \%$ | $0.81 \%$ |
| Ratio of Avg SP to Avg OLP | $100.6 \%$ | $99.4 \%$ | $1.20 \%$ |
| Attached Avg Sold Price | $\$ 409,465$ | $\$ 364,612$ | $12.30 \%$ |
| Detached Avg Sold Price | $\$ 578,731$ | $\$ 546,797$ | $5.84 \%$ |
| Attached Units Sold | 47 | 30 | $56.67 \%$ |
| Detached Units Sold | 153 | 144 | $6.25 \%$ |
|  |  |  |  |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Apr 2024 | Apr 2023 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 227 | 213 | $6.57 \%$ |
| New Listings | 233 | 244 | $-4.51 \%$ |
| New Under Contracts | 0 | 0 | $0 \%$ |
| New Contingents | 0 | 0 | $0 \%$ |
| New Pendings | 214 | 248 | $-13.71 \%$ |
| All Pendings | 242 | 289 | $-16.26 \%$ |

Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 17 |
| Conventional | 102 |
| FHA | 20 |
| Other | 1 |
| Owner | 0 |
| VA | 59 |

Days on Market (Sold)

| 0 | 10 |
| :--- | :---: |
| 1 to 10 | 121 |
| 11 to 20 | 23 |
| 21 to 30 | 6 |
| 31 to 60 | 19 |
| 61 to 90 | 7 |
| 91 to 120 | 2 |
| 121 to 180 | 4 |
| 181 to 360 | 8 |
| 361 to 720 | 0 |
| $721+$ | 0 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 2 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$200K to \$299,999 | 2 | 0 | 2 | 4 | 0 | 0 | 2 | 2 | 1 | 0 |
| \$300K to \$399,999 | 2 | 2 | 13 | 6 | 3 | 0 | 6 | 7 | 5 | 6 |
| \$400K to \$499,999 | 1 | 0 | 12 | 11 | 11 | 0 | 8 | 22 | 6 | 7 |
| \$500K to \$599,999 | 0 | 0 | 7 | 5 | 34 | 3 | 0 | 37 | 3 | 0 |
| \$600K to \$799,999 | 0 | 0 | 3 | 0 | 43 | 0 | 0 | 53 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 16 | 0 | 0 | 57 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 18 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 5 | 2 | 39 | 26 | 109 | 3 | 16 | 199 | 15 | 13 |
| Avg Sold Price | \$329,500 | \$349,925 | \$416,031 | \$410,822 | \$648,378 | \$556,166 | \$387, 196 |  |  |  |
| Prev Year - Avg Sold Price | \$315,780 | \$369,000 | \$409,500 | \$390,656 | \$593,494 | \$275,000 | \$319,100 |  |  |  |
| Avg Sold \% Change | 4.34\% | -5.17\% | 1.59\% | 5.16\% | 9.25\% | 102.24\% | 21.34\% |  |  |  |
| Prev Year - \# of Solds | 5 | 1 | 29 | 19 | 110 | 1 | 9 |  |  |  |

