



REALTOR® Acronym Guide

NAR Designations	
ABR	Accredited Buyer's Representative
ALC	Accredited Land Consultant
CCIM	Certified Commercial Investment Member
CIPS	Certified International Property Specialist
CPM	Certified Property Manager
CRB	Certified Real Estate Brokerage Manager
CRS	Certified Residential Specialist
CRE	Counselor of Real Estate
GAA	General Accredited Appraiser
-	Green Designation
GRI	Graduate, REALTOR® Institute
PMN	Performance Management Network
RCE	REALTOR® Association Certified Executive
RAA	Residential Accredited Appraiser
SRS	Seller Representative Specialist
SIOR	Society of Industrial and Office REALTORS®
SRES	Seniors Real Estate Specialist

NAR Certifications	
AHWD	At Home With Diversity
CRETS	Certified Real Estate Team Specialist
-	ePRO
MRP	Military Relocation Professional
PSA	Pricing Strategy Advisory
RSPS	Resort & Second-Home Property Specialist
SFR	Short Sales & Foreclosure Resource

FAAR Groups	
MBN	Managing Broker Network
PPC	Public Policy Committee
RPAC	REALTOR® Political Action Committee
YPN	Young Professionals Network

Association Positions	
BOD	Board of Directors
CEO	Chief Executive Officer (also AE - Association Executive)
GAD	Government Affairs Director

REALTOR® Associations	
BRAR	Blue Ridge Association of REALTORS®
CAAR	Charlottesville Area Association of REALTORS®
DAAR	Dulles Association of REALTORS®
FAAR	Fredericksburg Area Association of REALTORS®
GPAA	Greater Piedmont REALTORS®
MAR	Massanutten Association of REALTORS®
NAR	National Association of REALTORS®
NNAR	Northern Neck Association of REALTORS®
NVAR	Northern Virginia Association of REALTORS®
PWAR	Prince William Association of REALTORS®
RAR	Richmond Association of REALTORS®

External REALTOR® Groups	
WCR	Women's Council of REALTORS®

Lender Terms	
ARM	Adjustable Rate Mortgage
C-Perm	Construction-to-permanent
DPA	Down Payment Assistance
DU	Desktop Underwriting (Fannie Mae)
FHLB	Federal Home Loan Bank
FICO	Fair Isaac Corporation (Experion) credit score
HELOC	Home Equity Line of Credit
LP	Freddie Mac Loan Prospector
MIP	Mortgage Insurance Premium (FHA)
MLO	Mortgage Loan Officer
MSA	Metropolitan Service Area
NMLS	National Mortgage Licensing System
PMI	Private Mortgage Insurance
PUD	Planned Urban Development

Miscellaneous	
CE	Continuing Education (educational credits for REALTORS® licensed 1+ years)
CVHC	Central Virginia Housing Coalition
DPOR	Department of Professional & Occupational Regulations
E&O	Errors and Omissions Insurance
FABA	Fredericksburg Area Builders Association
FHA	Federal Housing Administration
MLS	Multiple Listing Service
M1	National REALTORS® Database System
PLE	Post Licensing (educational credits for new agents)
PHR	Professional Honor Roll – FAAR Award
RESPA	Real Estate Settlement Procedures Act
TILA	Truth in Lending Act
TRID	TILA RESPA Integrated Documentation
USDA/ RD	United States Department of Agriculture/Rural Development
VA	Veterans Affairs
VH	Virginia Housing