

# Local Support & Benefits

*"Home away from home"*

REALTOR® services provided to FAAR brokers & agents



[faarmembers.com](http://faarmembers.com)



[virginiarealtors.org](http://virginiarealtors.org)



[nar.realtor](http://nar.realtor)

Being a real estate agent can feel isolating as an independent contractor, but staying connected through your REALTOR® association builds lasting support, community, & success over time. The REALTOR® Association is here to support you, just as you support, guide & help protect your clients.

The **three-way agreement** connects local, state, & national REALTOR® associations so we can work together to protect your business, raise professional standards, & speak with one strong voice on issues that matter to real estate.



## Education Courses

Stay on top of industry changes with up-to-date education from all 3 levels of the association. [faarmembers.com/education](http://faarmembers.com/education)

## Save \$200+/year on Bright MLS

REALTOR® subscribers save on Bright MLS fees. [brightmls.com](http://brightmls.com)

## Young Professionals Network

YPN attracts new & seasoned professionals alike with business-building resources & a national network with which to connect. Get involved in the FAAR YPN Planning Committee to develop leadership skills & plan YPN offerings. [faarmembers.com/young-professionals-network](http://faarmembers.com/young-professionals-network)

## SentriLock Administration ●

FAAR is your home for convenient local access to lockboxes, batteries, & basic troubleshooting. For more advanced support, we work closely with SentiLock to ensure you get the help you need when you need it. [faarmembers.com/sentrilock](http://faarmembers.com/sentrilock)

## Quarterly Roundtables ●

Serve & impress clients with knowledge of local developments from FREE zoom sessions. [faarmembers.com/flyers](http://faarmembers.com/flyers)

## Managing Brokers Network ●

Grow your business with support from your REALTOR® community. Gain valuable insights, network with peers, and access timely industry updates—all designed specifically for local brokers. [faarmembers.com/brokers](http://faarmembers.com/brokers)

## Market Statistics & Research

All 3 levels of the association provide data & research you can use. FAAR's Housing Gap Study & the NAR Profile of Home Buyers & Sellers are 2 great reports available.

[faarmembers.com/research](http://faarmembers.com/research)

## Advocacy

The 3 levels of the association advocate for issues impacting real estate. RPAC donations help REALTORS® fight for real estate interests & the rights of property owners on both sides of the aisle. [faarmembers.com/advocacy](http://faarmembers.com/advocacy)

## Tech Trainings & Panels ●

Build your skills in marketing, technology, & more when you attend FREE tech trainings & panels hosted by FAAR committees.

[faarmembers.com/flyers](http://faarmembers.com/flyers)

## Scholarships ●

Looking to attend REALTOR® conferences & build your referral network? Scholarships are available in February for FAAR REALTORS®.

## Video Studio ●

Film videos on your own or with staff aid! [faarmembers.com/book-the-faar-studio/](http://faarmembers.com/book-the-faar-studio/)

## Forms ● [virginiarealtors.org/member-benefits](http://virginiarealtors.org/member-benefits)

Virginia REALTORS® offers forms & free memberships to SkySlope Forms & SkySlope DigiSign as a member benefit to all Virginia REALTORS®. Save up to \$300 a year when you take advantage of this offer!

[virginiarealtors.org/standard-forms-library](http://virginiarealtors.org/standard-forms-library)

## Legal Hotline ●

The Legal Hotline is the fastest way Virginia REALTORS® can get vital answers on questions about Virginia real estate law, as well as timely information on legal & regulatory issues concerning the real estate industry.

[virginiarealtors.org/legal-hotline](https://virginiarealtors.org/legal-hotline)

## Forewarn ● [virginiarealtors.org/forewarn](https://virginiarealtors.org/forewarn)

Verify identities, combat fraud, mitigate risk, & stay safe with FOREWARN (a \$240/year savings!)

## Pearl E&O Insurance ●

An E&O policy that's designed by & for real estate professionals is critical. Pearl E&O insurance is trusted by REALTORS® around the country.

[virginiarealtors.org/member-benefits](https://virginiarealtors.org/member-benefits)

## Podcasts ● [virginiarealtors.org/podcast](https://virginiarealtors.org/podcast)

Prefer your news on the go? Tune into VR's Caveat REALTOR®, Rooflines, & NAR's Drive with NAR for legal tips & industry insights

[nar.realtor/drive-with-nar](https://nar.realtor/drive-with-nar)

## Center for Financial Wellness ●

The center includes education materials & resources for wealth building, business & retirement planning, & investing in real estate.

[nar.realtor/center-for-realtor-financial-wellness](https://nar.realtor/center-for-realtor-financial-wellness)

## Data Security & Privacy Toolkit ●

Use this Toolkit to know how to best manage data security & privacy & comply legally.

[tinyurl.com/datasecuritytoolkit](https://tinyurl.com/datasecuritytoolkit)

## Profile of Home Buyers & Sellers ●

Discover key insights from NAR's annual survey that reveals how buyers & sellers make decisions, what drives home purchases, & how real estate professionals play a vital role throughout the process.

[tinyurl.com/homebuyerssellersreport](https://tinyurl.com/homebuyerssellersreport)

## Safety Resources & Mental Wellness Toolkit ● [nar.realtor/safety](https://nar.realtor/safety)

Access safety training, resources, & more. NAR also offers a REALTOR® Safety Network to notify members across the country of safety concerns & emergencies. Thrive in your personal & professional life with a supportive community, expert guidance, & tools to nurture your mental health, because your success begins with a healthy mind.

## Technology Helpline ●

Offering support for hardware, software, networking & digital devices, the tech helpline can be contacted via phone, e-mail, or online chat for help with any device.

[virginiarealtors.org/tech-helpline](https://virginiarealtors.org/tech-helpline)

## Rentspree ●

RentSpree is a useful tool that automates rental transactions, at no cost to you! This application & screening suite collects a completed application package from every tenant.

[virginiarealtors.org/member-benefits](https://virginiarealtors.org/member-benefits)

## Infographics ●

Share eye-catching data with your clients!

[virginiarealtors.org/research/infographics](https://virginiarealtors.org/research/infographics)

## Professional Standards ●

Tired of unethical agents? NAR maintains Code of Ethics policies while Virginia REALTORS® manages the professional standards hearing & enforcement program for FAAR REALTORS®.

[virginiarealtors.org/law-ethics/code-of-ethics/](https://virginiarealtors.org/law-ethics/code-of-ethics/)

## National Consumer Campaign ●

[nar.realtor/right-by-you](https://nar.realtor/right-by-you)

The campaign promotes NAR members as partners, supporting buyers & sellers on their property journey, helping protect them from the long-lasting consequences of inexperience. Market the campaign graphics with your sphere too!

## Tech, Appliance, & Rental Car discounts ●

NAR partners with large companies to pass on savings to REALTORS® & their clients! See what's available at [nar.realtor/member-benefits](https://nar.realtor/member-benefits)

## REALTORS® Property Resource ●

[narrpr.com](https://narrpr.com)

REALTOR® members have exclusive access to the nation's largest property database including eye-catching reports, AI scriptwriters, & more!

## Realtors Relief Fund ● [rrf.realtor](https://rrf.realtor)

RRF reports that more than 9,000 families in 22 states were assisted in 2024 with approved disaster relief of \$13.9 million. Every dollar donated goes directly to victims of disasters. The National Association of REALTORS® is pleased to cover 100% of administrative expenses.