

ACCREDITED BUYER'S REPRESENTATIVE DESIGNATION COURSE

A GAIN A UNIQUE UNDERSTANDING OF HOME BUYERS' NEEDS AND HOW TO BEST SERVE THEM

B RECEIVE SPECIALIZED INFORMATION TO STAY ON TOP OF HOME BUYING ISSUES AND TRENDS

R GAIN ACCESS TO EXCLUSIVE RESOURCES TO SHARE WITH YOUR CLIENTS AND GIVE YOU EVEN MORE OF A COMPETITIVE EDGE

INCLUDES 16 HOURS CE

Is your referral pool feeling more like a puddle?
An ABR® designation can help you weather any market.

May 27 & 28 | 9 AM - 5 PM |  zoom

Instructor: Deb Ellis

Represent Buyers Like a Pro!

Earn 16 CE hours while learning how to deliver top-tier service to buyer-clients. This course gives you practical strategies to build a strong, loyal buyer base and navigate transactions with confidence & professionalism.

Credits: 2 hours PL Current Industry Issues & Trends or 16 hours CE including

3 hours Ethics 1 hour Agency
 2 hours Fair Housing 1 hour Legal Updates with Flood
 1 hour Contracts 8 hours Electives- RE Related

**WANT LOYALTY FROM BUYERS?
 KEEP THEM FROM STRAYING WITH THE ABR DESIGNATION**

Class Fee

	On or by 5/20	After 5/20
Member	\$199	\$249
Non-member	\$249	\$299

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FINCHAM FINANCE
 POWERED BY WATERSTONE MORTGAGE
let your homeownership dreams bloom



REGISTER ONLINE AT FAARMEMBERS.COM/CALENDAR

NOTE: If you require ADA assistance for the classroom, please call FAAR at time of registration at (540) 373-7711. Opinions and information delivered in all FAAR courses should be confirmed as compliant with the Student's Company Policy before including in business practices. Refunds will only be given in the event FAAR Academy cancels the class or if the registrant withdraws from the class by contacting FAAR during business hours, at least one (1) business day prior to the class date. By attending this event, you authorize FAAR to use any photos or videos taken during the event in future media promotions.

FAAR Address: 2050 Gordon W. Shelton Blvd. Fredericksburg, VA 22401 **+5PHR** Education

